

ZHENYANG (AUGUSTINE) QIU

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Sydney / Shanghai | zhenyang.my | AI Study Mate: aistudymate.it.com

AI-native product builder who turns ambiguous learning needs into testable workflows and product prototypes. Led AI Study Mate from user-problem framing and experience design through AI-assisted delivery and public-beta iteration, with strengths in product definition, task decomposition, model/tool orchestration, acceptance testing and failure-led iteration.

EDUCATION

The University of Sydney | Bachelor of Science

Sydney | Feb 2024 – Present

Majors: Financial Mathematics & Statistics; Business Information Systems

SELECTED PROJECT

AI Study Mate | Founder & AI-Native Product Builder

Prototype since 2024 | sole trader since 2025

- **Product definition:** Framed high-pressure learning problems—including fragmented course materials, weak lecture retention and unstructured revision—and defined product workflows spanning live transcription, structured notes, multi-source Q&A, knowledge retrieval and review.
- **AI-assisted delivery:** Began AI-assisted product development in 2024. Designed a delivery harness for context, task delegation, constraints, model/tool coordination, validation and fallback; used Claude Code, Codex and other coding agents while owning requirements, testing, release decisions and iteration priorities.
- **Capability orchestration:** Combined multiple models, RAG, source attribution, tool use and evaluation/verification into product workflows, translating complex AI capabilities into an experience that non-technical users can understand and operate.
- **Production ownership:** Oversaw AI-assisted end-to-end delivery across frontend experience, backend capabilities and production operations; managed VPS, domain/DNS, HTTPS, container deployment, service monitoring and release/rollback, with responsibility for launch acceptance and operational risk.
- **Market validation:** Released a public beta and iterated from early-user feedback. Adapted the same product foundation to the Spring Festival project *Guo Ge Hao Nian*, which won the Shanghai City Best Popularity Award at Tangquan Hackathon S1.
- **Team proposal:** For the Feishu AI Pioneer Future Talent competition's NavInfo enterprise-data Agent proposal, leads product direction, system framing, capability transfer from AI Study Mate, evaluation design and presentation integration—clearly separating the existing product from the team prototype.

INTERNSHIP EXPERIENCE

AIA Insurance | Chinese-Funded Strategic Channel Intern

Shanghai | Dec 2025 – Jan 2026

- Supported channel operations and client-data workflows; mapped a repetitive business task and delivered an AI-assisted automation workflow that improved team processing efficiency.
- Refined outputs and processes from stakeholder feedback, delivered work on schedule and received positive feedback for combining business understanding with practical execution.

Cathay Asset Management | Operations Management Intern

Shanghai | Dec 2024 – Jan 2025

- Contributed to two VAT-policy research reports covering public funds and pooled asset-management plans, synthesising regulatory guidance for tax-compliance analysis.
- Reviewed and translated weekly/monthly operations reports for accuracy and cross-border collaboration; added market context to fund-performance commentary.

Shanghai TV Finance Channel | Video Editing Intern

Shanghai | Nov 2023 – Dec 2023

- Produced approximately 70 short-form financial news videos per week and built a searchable video-asset library, streamlining newsroom retrieval under tight deadlines.

CAPABILITIES & TOOLS

AI product & delivery: product discovery, requirements decomposition, workflow/harness design, prompt and context design, model/tool orchestration, acceptance testing, failure analysis and iteration

AI practice: Claude Code, Codex and Cursor; product-level understanding of LLMs, RAG, agents, tool use and model evaluation

Data & business exposure: Excel; undergraduate coursework exposure to probability/statistics, R, database concepts, business-process modelling and data governance

Communication: product demos, presentation and visual storytelling, video editing; Mandarin (native), English (IELTS 7.0; Listening 8.0)

AWARDS & RECOGNITION

- Shanghai City Best Popularity Award | Tangquan Hackathon S1 | 2026
- Passed interview assessment | StepFun Entrepreneurial Talent Programme | 2026
- Bronze Award & Best Roadshow | ASDAN China Business Simulation | 2022