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悉尼 / 上海 | zhenyang.my | AI Study Mate: aistudymate.it.com

AI 原生产品创造者，主导 AI Study Mate 从用户问题定义、产品流程设计到 AI 辅助交付与公测迭代。擅长把模糊需求拆成可验证的工作流，组织模型、工具与编程代理协作，并对验收、失败复盘和迭代优先级负责。

教育背景

悉尼大学 | 理学学士

悉尼 | 2024.02 - 至今

主修：金融数学与统计；商业信息系统

核心项目

AI Study Mate | 创始人 / AI 原生产品负责人

原型始于2024 | 个体经营者2025 - 至今

- 产品定义：**围绕留学生“课堂信息难沉淀、资料分散、复习无抓手”等问题，定义课堂转录、结构化笔记、多源问答、知识库检索与复习工作流，负责需求优先级、交互路径和版本取舍。
- AI 辅助交付：**自 2024 年起实践 AI 辅助产品开发；建立 delivery harness，为 Claude Code、Codex 等模型与编程代理提供上下文、约束、任务拆解和验收标准，亲自测试结果并决定发布、回退与迭代顺序。
- 能力编排：**组织多模型、RAG、引用溯源、工具调用和评测 / 验证能力，形成从资料导入到学习输出的产品链路，把复杂 AI 能力转化为普通用户可理解、可操作的体验。
- 上线运营：**统筹从前端体验、后端能力到线上运行的 AI 辅助端到端交付；持续管理 VPS、域名 / DNS、HTTPS、容器部署、服务监控与发布 / 回退，并对上线验收和运行风险负责。
- 市场验证：**发布公测版本并根据早期试用反馈持续迭代；将同源能力迁移至春节场景项目《过个好年》，获汤泉黑客松 S1 上海赛区城市最佳人气奖。
- 团队方案：**在飞书 AI 先锋未来人才大赛四维图新企业数据 Agent 方案中，负责产品方向、系统方案、AI Study Mate 能力迁移、评测框架与展示整合；明确区分个人既有产品与团队参赛原型。

实习经历

友邦保险 (AIA) | 中资战略渠道团队实习生

上海 | 2025.12 - 2026.01

- 支持渠道运营分析与客户数据处理；梳理重复性业务任务，并以 AI 辅助方式交付自动化工作流，帮助团队提升处理效率。
- 根据业务同事反馈持续调整输出与流程，按期交付任务，并获得“业务理解与执行结合”的正面评价。

国泰基金管理有限公司 | 运营管理实习生

上海 | 2024.12 - 2025.01

- 参与撰写 2 篇公募基金及集合资管计划增值税政策研究报告，梳理监管口径并支持税务合规分析。
- 复核并翻译周/月度运营报告，支持数据准确性与跨境协作；结合市场动态补充基金表现解读的业务语境。

上海广播电视台财经频道 | 视频剪辑实习生

上海 | 2023.11 - 2023.12

- 在严格截稿周期内每周完成约 70 条财经短视频，并搭建可检索的视频资料库，优化编辑部素材查找流程。

能力与工具

AI 产品与交付：产品发现、需求拆解、工作流 / harness 设计、提示与上下文设计、模型/工具编排、验收测试、失败归因、版本迭代

AI 实践：Claude Code、Codex、Cursor；具备对 LLM、RAG、Agent、工具调用与模型评测的产品级理解

数据与业务：Excel；本科课程接触概率统计、R、数据库概念、业务流程建模与数据治理

表达与语言：产品演示、PPT / 海报、视频剪辑；中文母语，英语 IELTS 7.0（听力 8.0）

奖项与认可

- 城市最佳人气奖（上海） | 汤泉黑客松 S1 | 2026
- 阶跃星辰创业人才计划 | 通过面试评估 | 2026
- 铜奖 & 最佳路演 | ASDAN 中国商业模拟挑战赛 | 2022

ZHENYANG (AUGUSTINE) QIU

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AI-native product builder who turns ambiguous learning needs into testable workflows and product prototypes. Led AI Study Mate from user-problem framing and experience design through AI-assisted delivery and public-beta iteration, with strengths in product definition, task decomposition, model/tool orchestration, acceptance testing and failure-led iteration.

EDUCATION

The University of Sydney | Bachelor of Science

Sydney | Feb 2024 – Present

Majors: Financial Mathematics & Statistics; Business Information Systems

SELECTED PROJECT

AI Study Mate | Founder & AI-Native Product Builder

Prototype since 2024 | sole trader since 2025

- **Product definition:** Framed high-pressure learning problems—including fragmented course materials, weak lecture retention and unstructured revision—and defined product workflows spanning live transcription, structured notes, multi-source Q&A, knowledge retrieval and review.
- **AI-assisted delivery:** Began AI-assisted product development in 2024. Designed a delivery harness for context, task delegation, constraints, model/tool coordination, validation and fallback; used Claude Code, Codex and other coding agents while owning requirements, testing, release decisions and iteration priorities.
- **Capability orchestration:** Combined multiple models, RAG, source attribution, tool use and evaluation/verification into product workflows, translating complex AI capabilities into an experience that non-technical users can understand and operate.
- **Production ownership:** Oversaw AI-assisted end-to-end delivery across frontend experience, backend capabilities and production operations; managed VPS, domain/DNS, HTTPS, container deployment, service monitoring and release/rollback, with responsibility for launch acceptance and operational risk.
- **Market validation:** Released a public beta and iterated from early-user feedback. Adapted the same product foundation to the Spring Festival project *Guo Ge Hao Nian*, which won the Shanghai City Best Popularity Award at Tangquan Hackathon S1.
- **Team proposal:** For the Feishu AI Pioneer Future Talent competition's NavInfo enterprise-data Agent proposal, leads product direction, system framing, capability transfer from AI Study Mate, evaluation design and presentation integration—clearly separating the existing product from the team prototype.

INTERNSHIP EXPERIENCE

AIA Insurance | Chinese-Funded Strategic Channel Intern

Shanghai | Dec 2025 – Jan 2026

- Supported channel operations and client-data workflows; mapped a repetitive business task and delivered an AI-assisted automation workflow that improved team processing efficiency.
- Refined outputs and processes from stakeholder feedback, delivered work on schedule and received positive feedback for combining business understanding with practical execution.

Cathay Asset Management | Operations Management Intern

Shanghai | Dec 2024 – Jan 2025

- Contributed to two VAT-policy research reports covering public funds and pooled asset-management plans, synthesising regulatory guidance for tax-compliance analysis.
- Reviewed and translated weekly/monthly operations reports for accuracy and cross-border collaboration; added market context to fund-performance commentary.

Shanghai TV Finance Channel | Video Editing Intern

Shanghai | Nov 2023 – Dec 2023

- Produced approximately 70 short-form financial news videos per week and built a searchable video-asset library, streamlining newsroom retrieval under tight deadlines.

CAPABILITIES & TOOLS

AI product & delivery: product discovery, requirements decomposition, workflow/harness design, prompt and context design, model/tool orchestration, acceptance testing, failure analysis and iteration

AI practice: Claude Code, Codex and Cursor; product-level understanding of LLMs, RAG, agents, tool use and model evaluation

Data & business exposure: Excel; undergraduate coursework exposure to probability/statistics, R, database concepts, business-process modelling and data governance

Communication: product demos, presentation and visual storytelling, video editing; Mandarin (native), English (IELTS 7.0; Listening 8.0)

AWARDS & RECOGNITION

- Shanghai City Best Popularity Award | Tangquan Hackathon S1 | 2026
- Passed interview assessment | StepFun Entrepreneurial Talent Programme | 2026
- Bronze Award & Best Roadshow | ASDAN China Business Simulation | 2022